

# YOUNG ONES

COMPANY NAME

YoungOnes

LOCATION

London

INDUSTRY

Tech • Recruitment

CHALLENGES

LinkedIn very time consuming

Poor quality job board applicants

ROLES HIRED

Sales

Customer Support



JOHAN DE JAGER

UK Country Manager @ YoungOnes

## WHY YOUNGONES DITCHED LINKEDIN FOR TEMPO

*“LinkedIn takes a lot of time and effort to reach and to connect with the right kinds of people.”*

## TEMPO HELPED YOUNGONES TO BUILD THEIR TALENT PIPELINE

*“It was really amazing to have a whole bunch of candidates have the right experience that you're looking for and that really helped us to feel like you have a stronger pipeline to recruit from straight away.”*

SAVINGS

£12K

INTERVIEW TO OFFER

10:1

DAYS SAVED

32

### CHALLENGE

YoungOnes launched their UK base after a few record-breaking years, UK Country Manager, Johan de Jager, was tasked with scaling their sales team to fuel UK growth.

LinkedIn wasn't providing the quality of candidates or ease of use that they required so hitting their hiring objectives became a struggle.

### SOLUTION

After signing up to Tempo, Johan was immediately impressed with the ease of access, high quality of candidates, and the size of the candidate pools.

Tempo matched qualified, high-quality candidates for positions within YoungOnes. Following a successful hire in the sales team, YoungOnes went on to also make two permanent hires within their Customer Support team.