



COMPANY NAME

Thirdfort

LOCATION

London

INDUSTRY

SaaS • Legal

CHALLENGES

High volume hiring in a short amount of time

Hiring process very time consuming

Poor candidate quality via job boards

ROLES HIRED

Sales

Customer Support

Customer Success



ADAM GIBSON

Client Success Manager @ Thirdfort

TEMPO MAKES THE HIRING PROCESS MUCH EASIER

*“Tempo offered a very simple solution to what can be a very painful process. Our cost per hire has been 50% less than an agency would have cost us.”*

TEMPO INSTANTLY MATCHED HIGH QUALITY CANDIDATES WITH THIRDFORT

*“We now have access to top quality candidates that have been matched to our roles based on their skill set and experience. It has been a huge time saver for us.”*

SAVINGS

£12K

INTERVIEW TO HIRE

8:1

POSITIONS FILLED

6

CHALLENGE

As a fast-growing startup, Thirdfort has had to make new hires quickly, with minimal resources to source candidates. Each hiring manager recruits for their own roles within the business and finding the time to identify the right people can be challenging.

Thirdfort struggled with a lack of suitable candidates and had to sift through hundreds of applicants, which was taking up too much time from hiring managers' day to day roles.

SOLUTION

Thirdfort turned to Tempo for their hiring needs across customer support, customer success and sales. Tempo's platform instantly matches Thirdfort's roles to relevant candidates so they can cut out the most time-consuming part of the process.

Tempo enables Thirdfort to shortlist and interview candidates almost immediately after the roles have been made live. Since working together, Thirdfort has made 6 hires through Tempo, with an average time to hire of just one week.