



COMPANY NAME

Iwoca

LOCATION

London

INDUSTRY

Tech • Financial Services

CHALLENGES

- Low volume of applications
- Poor quality job board applicants

ROLES HIRED

- Sales
- Customer Support



IOANNA NTOUNI

Talent Resourcer @ Iwoca

HELPING IWOCA FIND HIGH QUALITY CANDIDATES

*“Tempo is very experienced when it comes to providing candidates for sales, admin and office-based roles, and the candidates they put forward perform amazingly.”*

TEMPO HELPED IWOCA SAVE TIME AND EFFORT

*“Tempo really delivered and made everything so much easier!”*

SAVINGS

£5K

TIME TO INTERVIEW

48 HOURS

POSITIONS FILLED

3

CHALLENGE

With its fast growth, Iwoca’s roles often need to be filled immediately.

Although the high volume of applications often prove to be an overwhelming task, Iwoca also points out the other end of the spectrum – not receiving enough applications for hard-to-fill positions. In these situations, Iwoca has had to actively source and headhunt candidates which brings its own challenges.

SOLUTION

“In my early days at Iwoca, it was important for me to be able to find the right candidates even though I didn’t have much experience with admin roles.”, says Ioanna.

Using Tempo, Ioanna only had to sift through the candidates that matched their requirements, thus limiting the time spent on irrelevant applications. Iwoca has made three hires through the Tempo platform, and Tempo continues to support their non-technical hiring needs.